

# Alumni Consulting Group

IT Consulting – Contract to Hire – Direct Placement

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## Why Use a Staffing Agency?

- **Direct contact with the manager.** When we submit your resume, it typically goes directly to the hiring manager. Conversely, when you submit your resume via an internet job posting, your resume ends up in a pile on someone's desk, or in a folder in someone's Outlook mailbox.
- **A deeper understanding of the position and the company culture.** We develop long term relationships with managers and ask a lot of questions about each opportunity. We also take the time to meet the managers at the client site, so we have some understanding of what the corporate culture looks like. In contrast, most internet job postings are vague and incomplete, and only give you a very high level view of what the company might be like.
- **Access to more jobs in less time.** We've worked with more than 600 companies and thousands of managers since forming in 1992. We have access to jobs that never get posted on the internet. By only accessing posted jobs, you are limited to those opportunities and your own time constraints.
- **Access to contract positions.** For a variety of reasons some companies don't contract directly with individuals. That means those contract positions are generally available *only* through a recruiting agency.
- **Targeting your resume.** A recruiter can help you tailor your resume for a specific position. This should never include falsifying your resume, but often a recruiter can help you add specific details you may have left out that pertain directly to the job. Many times these job details are not included in a general job posting, and are shared with the recruiter by the hiring manager. Recruiters can make sure you aren't leaving any of your relevant experience out of your resume.